

Friends of the Missouri National Recreational River

Balance Sheet
June 4, 2019

<u>Condition</u>	<u>Use</u>	<u>Assets</u>	<u>Ledger Notes</u>
Restricted®	MRE	\$ 359.38	\$1970.75 carried from 2018
Restricted®	H C Memorial	\$ 750.00	Twelve Donations
Restricted®	ROSCOE Book	\$ -	
Restricted®	Frost Trail	\$ 2,000.00	VACF Grant
Unrestricted		\$ 6,499.59	Available Funds
Total (Cash) Assets		\$ 9,608.97	
Liabilities		\$ -	No Liabilities, Pmts Due
Net Assets - Organization Value		\$ 9,608.97	

Statement of Activities

	<i>From</i>	<i>26-Aug-15</i>	<i>26-Aug-15</i>	<i>1-Oct-16</i>	<i>1-Oct-17</i>	<i>1-Oct-18</i>
	<i>To</i>	<i>30-Sep-18</i>	<i>30-Sep-16</i>	<i>30-Sep-17</i>	<i>30-Sep-18</i>	<i>4-Jun-19</i>
<u>Revenue/Expense</u>	<u>Life to Date</u>	<u>FY 1</u>	<u>FY 2</u>	<u>FY 3</u>	<u>FY 4</u>	
Revenues						
Dues and Donations	\$	23,495.55	\$ 4,906.07	\$ 1,711.22	\$ 10,951.27	\$ 5,926.99
Grants - Unrestricted	\$	1,250.00	\$ 750.00	\$ -	\$ 500.00	\$ -
Corporate Grants®	\$	5,098.10	\$ 1,400.00	\$ 2,148.10	\$ 1,550.00	\$ -
Foundation Grants®	\$	5,402.00	\$ 892.00	\$ 2,510.00	\$ 2,000.00	\$ -
Government Grants®	\$	1,500.00	\$ 1,500.00	\$ -	\$ -	\$ -
Merchandise Revenue	\$	623.69	\$ 315.00	\$ 180.00	\$ 78.69	\$ 50.00
Program Revenue	\$	159.73	\$ -	\$ 55.00	\$ 104.73	\$ -
Total Revenues	\$	37,529.07	\$ 9,763.07	\$ 6,604.32	\$ 15,184.69	\$ 5,976.99
Expenses						
Office/Admin	\$	1,474.32	\$ 858.45	\$ 239.88	\$ 285.99	\$ 90.00
Promotion	\$	8,235.15	\$ 1,263.56	\$ 647.75	\$ 4,477.27	\$ 1,846.57
Merchandise	\$	1,448.50	\$ 1,448.50	\$ -	\$ -	\$ -
Taxes/Fees	\$	440.00	\$ 420.00	\$ 10.00	\$ 10.00	\$ -
Program	\$	16,322.13	\$ 1,654.31	\$ 4,825.20	\$ 2,745.03	\$ 7,097.59
Total Expenses	\$	27,920.10	\$ 5,644.82	\$ 5,722.83	\$ 7,518.29	\$ 9,034.16
Net Surplus (Deficit)	\$	9,608.97	\$ 4,118.25	\$ 881.49	\$ 7,666.40	\$ (3,057.17)

Financial Reporting Notes

IRS Form 990-N: (e-Postcard for Revenue <\$50,000) filed for FY2018
(EIN: 47-4694038) Next filing due for FY2019 by February 15, 2020

SD Annual Report: Filed for 2018. \$10 fee paid.
(NS 049 720) Next filing due May 30, 2020.

Reporting Method: Cash Accounting

Fiscal Year: October 1 to September 30

<u>Type</u>	<u>Donation</u>	<u>Total</u>	<u>Current</u>	<u>Lapsed</u>	<u>%Lapsed</u>			
Youth	\$5	1	0	1	100.0%			
Student	\$10	1	1	0	0.0%			
Individual	\$25	69	25	44	63.8%			
Family	\$50	40	23	17	42.5%			
Bronze	\$125-\$249	22	7	15	68.2%			
Silver	\$250-\$499	13	3	10	76.9%			
Gold	\$500-\$999	4	1	3	75.0%			
<u>Platinum</u>	<u>\$1000+</u>	<u>3</u>	<u>0</u>	<u>3</u>	<u>100.0%</u>			
Subtotal-Member/Sponsor₁		153	60	93	60.8%			
Total Contacts			207	54	Including Associates/Media₂			
Prior Membership Reports:								
Member/Sponsor 2/24/2019		150	32	118	78.7%			
Member/Sponsor 11/30/2018		141	112	29	20.6%			
Member/Sponsor 3/31/18		104	49	55	52.9%			
Total Contacts by State			Total Contacts by City			Facebook Followers by City		
<u>State</u>	<u>#</u>	<u>%</u>	<u>City</u>	<u>#</u>	<u>%</u>	<u>City</u>	<u>#</u>	<u>%</u>
SD	158	76.3%	Yankton	100	48.3%	Oma/CB	93	11.8%
NE	34	16.4%	Vermillion	28	13.5%	Yankton	77	9.8%
MO	4	1.9%	Sioux Falls	8	3.9%	Vermillion	60	7.6%
IA	1	0.5%	Omaha/CB	6	2.9%	Sioux Falls	52	6.6%
MN	2	1.0%	Niobrara	6	2.9%	Sioux City	51	6.5%
			Hartington	4	1.9%	Lincoln	33	4.2%
6 Other			35 Other			48 Other		
<u>States<2</u>	<u>8</u>	<u>3.9%</u>	<u>Cities<4</u>	<u>55</u>	<u>26.6%</u>	<u>Cities<33</u>	<u>419</u>	<u>53.4%</u>
Total	207	100.0%	Total	207	100.0%	3.0%	785	100.0%

₁Member and Sponsor Data Includes all who paid at least once since August 2015 inception.

₂ Associates/Media include Volunteers, Employees of Sponsors, 'sister' organizations and News/Media Contacts